

“Enslaved in a Plausible Pseudoscience”: Big Pharma and the Chihuahuas

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SHS/UHN Geriatrics Update

October 28, 2016

DISCLOSURES

None relevant

I'm on P&T committee of an
insurance company

Objectives

- Review 3 blockbuster drug classes that cause widespread harm with little evidence of benefit.
- Describe some promotional techniques used by Pharma to generate the concomitant revenue.
- Recognize the clinician's role in the generalized overtreatment of the elderly.

- 80 y.o. dad with AD moves in with 55 yo daughter and her family
- She calls you because of behavior problems
- After ***non-drug interventions, which are very important***, what would you recommend?

- 1. Benzodiazepine
- 2. Second-generation antipsychotic
- 3. First-generation antipsychotic
- 4. SSRI - anxiolytic/antidepressant
- 5. Other

“Second-generation”
or “atypical”
antipsychotics?

First, the time has come to abandon the terms first-generation and second-generation antipsychotics, as they do not merit this distinction. The only second-generation antipsychotic that is obviously better than other drugs is clozapine, and this is a very old drug indeed.

Tyrer Lancet 2009

Why choose them?

There were no significant differences in incidence or change in rating scales for parkinsonism, dystonia, akathisia or tardive dyskinesia when comparing second-generation antipsychotics with perphenazine.

Miller DD 2008. Brit J Psychiatr
a randomized trial in schizophrenics

Tardive dyskinesia in the elderly

- 5.2% with second-generation antipsychotics versus 5.2% with first-generation antipsychotics (P = 0.865)

Corell. Curr Opin Psych 2008

Why olanzapine beats risperidone,
risperidone beats quetiapine, and quetiapine
beats olanzapine: An exploratory analysis of
head-to-head comparison studies of second-
generation antipsychotics.

Heres Am J Psychiatry. 2006

Head-to-head randomized trials are mostly industry sponsored and almost always favor the industry sponsor.

Flacco. J Clin Epi 2015

Safety?

**WARNING: INCREASED MORTALITY IN
ELDERLY PATIENTS WITH DEMENTIA-
RELATED PSYCHOSIS**

***See full prescribing information for
complete boxed warning.***

**Elderly patients with dementia-related
psychosis treated with antipsychotic
drugs are at an increased risk of death.
ZYPREXA is not approved for the
treatment of patients with dementia-
related psychosis.**

Efficacy?

- How would you know if the drug helped the patient or the daughter?

Results

- “There were no significant differences among treatments with regard to the time to the discontinuation of treatment for any reason ...”

Results

“No significant differences were noted among the groups with regard to improvement on the CGIC scale.”

Schneider NEJ, 2006

- Lilly assessed penalties totaling \$1.415 billion for off-label marketing of its drug, Zyprexa.
- One portion of that sum is a \$515 million criminal fine, the largest criminal fine ever imposed upon an individual US corporation.
- Sales in first 6 months of 2008: \$3.5 billion

usdoj.gov 1/15/09

- Analysts See Merck Victory in Vioxx Settlement -
New York Times 10/10/07
- \$4.85 billion loss is a victory.

List of largest pharmaceutical settlements, wiki

- Top 5 settlements >\$10.4 billion.
- Every one of the these included promotional activities for drugs to neutralize elderly patients with dementia and behavioral disturbance.
- Total Zyprexa sales > \$40 billion

Utilization?

- FOR decades, antipsychotic drugs were a niche product. Today, they're the top-selling class of pharmaceuticals in America, generating annual revenue of about \$14.6 billion and surpassing sales of even blockbusters like heart-protective statins.

D. Wilson NYT 10/2/10

What to tell the daughter?

- They are very expensive.
- They are toxic, sometimes lethal, especially in patients like your dad.
- They are not much different, if at all, from placebo.
- They are not approved to be used for this reason.
- One reason I'm suggesting this is because of a corrupt advertising campaign.

Current evidence does not support the use of antipsychotics for prevention or treatment of delirium. Additional methodologically rigorous studies using standardized outcome measures are needed.

Neufeld. JAGS. 2016

35+ years ago

"Thank You, Doctor"



65+ years ago

- Egas Moniz won the Nobel Prize in 1949 for developing a procedure.



Walter Freeman performs a lobotomy



FIG. 3.—Case 490. Orbitoclast in primary position parallel with the bony ridge of the nose.

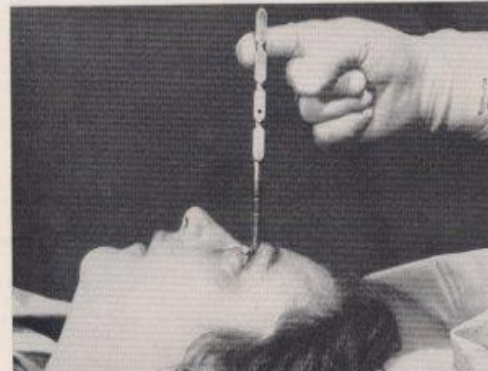


FIG. 4.—Case 490. Orbitoclast in elevated position making deep frontal cut.



FIG. 5.—Case 490. Superimposed roentgenograms illustrating the range of movement of the orbitoclast within the frontal lobe.

Here is a Rorschach

- An overweight 70 yo woman has abdominal pain.
- She notes a several year history of a burning discomfort in the epigastric and low substernal area.
- The pain is worse lying down.
- Physical exam and labs are normal, except BMI of 31.
- What is the diagnosis?

- 1. Heartburn
- 2. Upset stomach
- 3. Stomach ache
- 4. GERD
- 5. Pyrosis
- 6. Dyspepsia
- 7. Indigestion

Are these different diseases?

- Heartburn
- Upset stomach
- Stomach ache
- GERD
- Pyrosis
- Dyspepsia
- Indigestion

“GERD”

- Glaxo Institute for Digestive Health.
1986, trying to sell ranitidine.
- “Heartburn Across America”
- “Gastroesophageal Reflux
Disease” (GERD)

TREAT HEARTBURN AND BEYOND

Prescribe ACIPHEX to relieve heartburn & other symptoms of nonerosive GERD—regurgitation, belching & early satiety, because...

TREAT HEARTBURN
AND BEYOND **AcipHex**[®]
rabeprazole sodium

**“There’s more to
my life than GERD”**

20 Winning Seasons, 5 County Championships, 1 ACIPHEX tablet daily

Frank Johnson

GERD=gastroesophageal reflux disease
Hypothetical representation of
a patient with nonerosive GERD.

INDICATION

ACIPHEX 20 mg is indicated for the treatment of daytime and nighttime heartburn and other symptoms associated with GERD in adults and adolescents 12 years of age and above.

IMPORTANT SAFETY INFORMATION

In clinical trials the most common side effect assessed as possibly or probably related to ACIPHEX with a frequency greater than placebo was headache (2.4% vs 1.6% for placebo).

Symptomatic response to therapy does not preclude the presence of gastric malignancy. ACIPHEX is contraindicated in patients with known hypersensitivity to rabeprazole, substituted benzimidazoles, or to any component of the formulation. Patients treated with a proton pump inhibitor and warfarin concomitantly may need to be monitored for increases in INR and prothrombin time.

PLEASE SEE BRIEF SUMMARY OF
FULL PRESCRIBING INFORMATION ON REVERSE.

Manufactured
and
Marketed by



Woodcliff Lake, NJ 07677

Marketed by

PriCara
Division of
Ortho-McNeil-Janssen
Pharmaceuticals, Inc.

Raritan, NJ 08869-0602

ACIPHEX is a registered trademark of Eisai Co., Ltd.
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01AX1596R2 Sep. 2008

CANCER PREVENTION?

- No serious evidence
- Some evidence of risk increase

Gastric secretion of hydrochloric acid appears to be unique to vertebrates and is almost ubiquitous in all fishes, amphibians, reptiles, birds and mammals.

Koelz HR.
Scand J Gastroenterol 1992.

- Comparative anatomy and physiology suggest that gastric acid has evolved approximately 350 million years ago. The similarity of the acid-secreting mechanism implies a major advantage for selection ...

Relative risk or hazard ratio associated with PPI use; all observational

- Pneumonia
- C. diff diarrhea
- FDA drug safety communication:
Fractures of hip, wrist, spine
- AKI
- CKD

- The avoidance of PPI medication may prevent the development of dementia. This finding is supported by recent pharmacoepidemiological analyses on primary data and ...mouse models in which the use of PPIs increased the levels of β -amyloid in the brains of mice.
- Data are purely observational

- PPIs have an important role in treating a few real diseases of the upper GI tract.
- Gastric acidity is nearly ubiquitous in fish, reptiles, amphibians, birds and mammals.
- Long-term PPI treatment of a stomach-ache, heartburn etc is a bad idea.

- An 83 yo woman has a HbA1C of 9.4
- She has no symptoms of hyperglycemia
- You have advised her about the vital importance of weight loss and physical activity. No improvement.
- She's on ACE, beta, statin, and maximum metformin
- What do you recommend?

- “The choice of a second medicine to add to metformin, which is often required to maintain HbA1C levels at target, is more uncertain.”

Nathans. JAMA 9/15

Nonetheless ...

“The precise drugs used and their exact sequence may not be as important as achieving and maintaining glycemic targets safely.”

ADA guidelines 2011

“Tight Control”

A fundamental treatment strategy for diabetes, aiming to reduce glycemia toward physiologic levels ... using any drugs that have not been irrefutably shown to be lethal.

- Overall, the risk for death among people with diabetes is about twice that of people of similar age but without diabetes.

<http://www.familydocs.org/f/CDC%20Diabetes%20fact%20sheet-2011.pdf>

2013 Cochrane Review

- What was the risk ratio for all-cause mortality in this review of 28 RCTs comparing intensive with conventional glycemetic control (almost 35,000 pts)?
- 1.00

Hemmingsen

- In UKPDS 35 the death rate increased by 21% for every 1% increase in HA1C. ($P < 0.0001$)

Observation

- UKPDS 33 No significant difference ($p = 0.44$) for all-cause mortality.

RCT

- For microvascular outcomes, often cited by proponents of intensive treatment, statistically significant benefit was seen; the risk difference for the composite microvascular outcome was 0.01, which corresponds to a NNT of 100.

Cochrane

- “All positive effects should be viewed as potentially caused by or influenced by bias (systematic error overestimating benefits). This risk does not apply to our negative findings on intensive glycaemic control.”

Cochrane

- What drugs, drug sequences, or strategies have been shown in RCTs to reduce the risk of micro or macrovascular disease or death?

As compared with standard therapy, the use of intensive therapy to target normal glycated hemoglobin levels for 3.5 years increased mortality and did not significantly reduce major cardiovascular events. These findings identify a previously unrecognized harm of intensive glucose lowering in high-risk patients with type 2 diabetes.

ACCORD
NEJM

Intensive glucose control in patients with poorly controlled type 2 diabetes had no significant effect on the rates of major cardiovascular events, death, or microvascular complications with the exception of progression of albuminuria ($P = 0.01$)

VADT
NEJM

A strategy of intensive glucose control, involving gliclazide (modified release) and other drugs as required, that lowered the glycated hemoglobin value to 6.5% yielded a 10% relative reduction in the combined outcome of major macrovascular and microvascular events, primarily as a consequence of a 21% relative reduction in nephropathy.

ADVANCE
NEJM

ADVANCE

- Median f/u 5 years
- Combined endpoint: 18.1 vs 20% (10% RRR)
- Microvascular: 9.4 vs 10.9
- Nephropathy: 4.1 vs 5.2 (20% RRR)
- Macroalbuminuria: 2.9 vs 4.1

No difference in

- Major macrovascular events
- Death from cardiovascular causes
- Death from any cause

- “We identified 16 guidelines and 328 statements. The body of evidence produced estimates warranting moderate confidence.
- This evidence reported no significant impact of tight glycemic control on the risk of dialysis/transplantation/renal death, blindness, or neuropathy. In the past decade, however, most published statements (77%–100%) and guidelines (95%) unequivocally endorsed benefit.

- “There is also no significant effect on all-cause mortality, cardiovascular mortality, or stroke; however, there is a consistent 15% relative-risk reduction of nonfatal myocardial infarction.
- Between 2006 and 2008, most statements (47%–83%) endorsed the benefit; after 2008 (ACCORD), only a minority (21%–36%) did.”

Rodriguez-Gutierrez, R

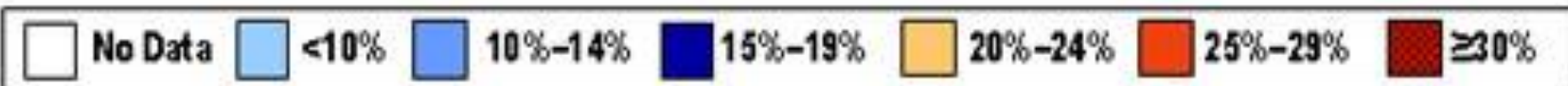
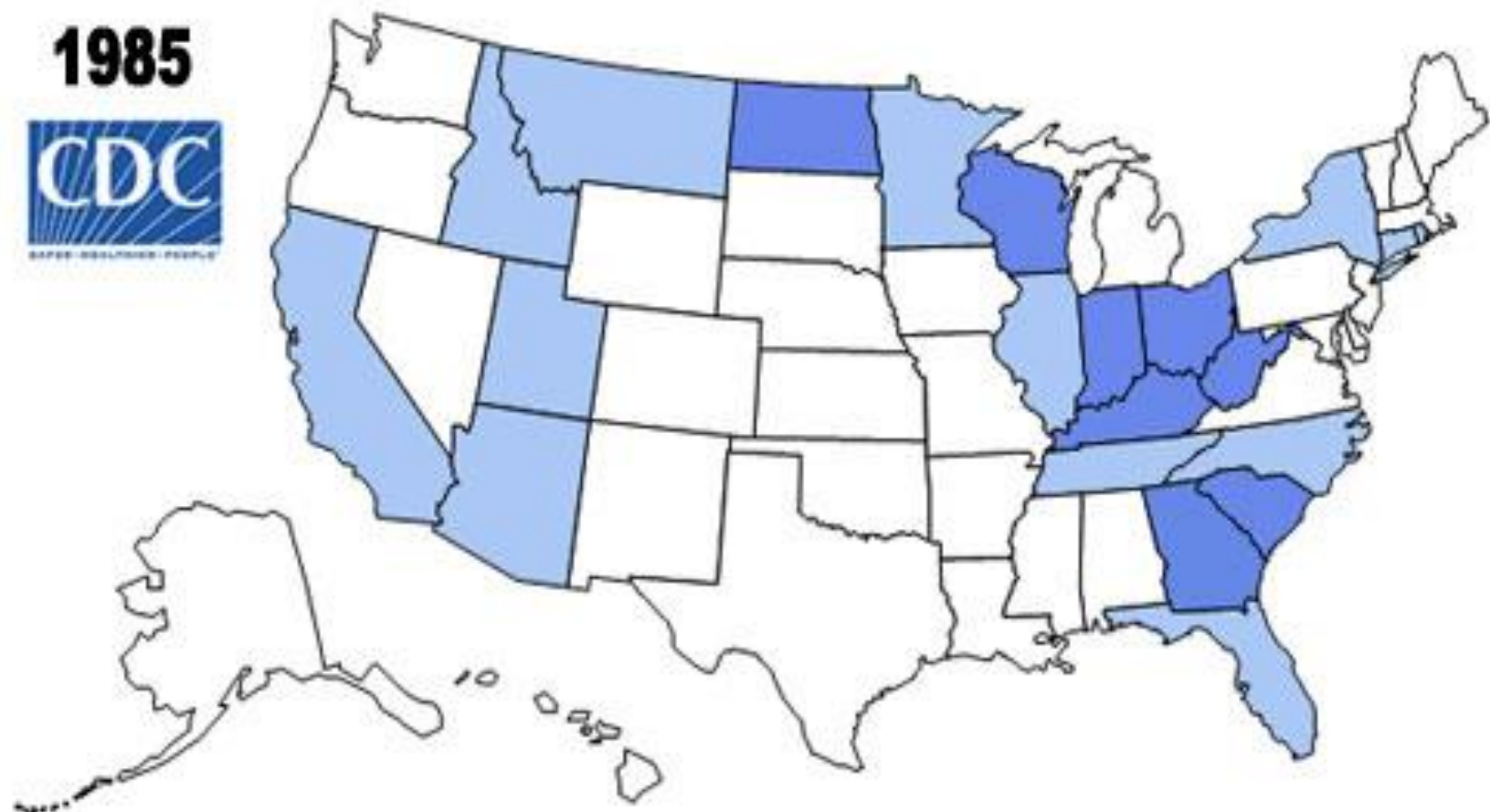
Circ Cardiovasc Qual Outcomes 2016

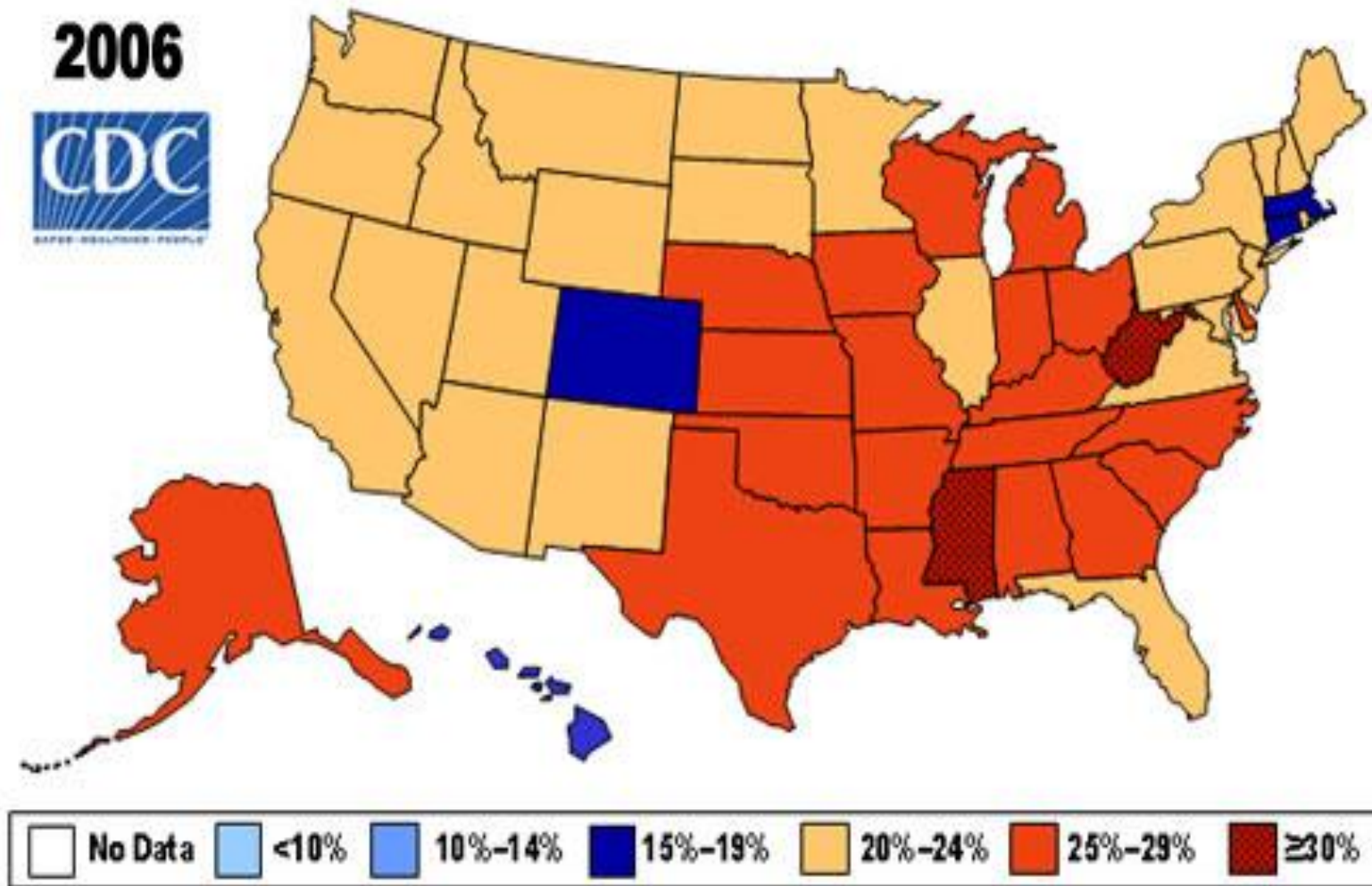
- The “preferred initial pharmacologic agent” for glycemic control in T2D is metformin (Standards of Medical Care in Diabetes—2015) even though its specific advantage “is not explicable on the basis of glycaemic control.” (UKPDS34)
- Inflammation, cancer, vascular disease ...

Empagliflozin (EG), NEJM 2015

- We infer that the mechanisms behind the CV benefits of EG are multidimensional and possibly involve changes in arterial stiffness, cardiac function, and cardiac oxygen demand (in the absence of sympathetic-nerve activation), as well as cardiorenal effects, reduction in albuminuria, reduction in uric acid, and established effects on hyperglycemia, weight, visceral adiposity, and blood pressure.

1985





<http://www.cdc.gov/nccdphp/dnpa/obesity/trend/maps/>

A worldwide epidemic
and novel evolutionary
challenge

*Chronic Sedentary
Feasting*

What's wrong with CSF?

- The metabolic syndrome, including hyperinsulinemia
- Cancer: increased incidence, recurrence, progression, and death. Doubles risk of MGUS.
- Inflammation: cytokines/adipokines, CRP, neopterin, markers of oxidative stress
- Cardiovascular diseases: myocardial steatosis, heart failure, atrial fibrillation, DVT, CAD

What's wrong with CSF? (2)

- GI disease: elevated liver enzymes, NAFLD, Barrett's esophagus, GERD
- Pulmonary: asthma, sleep apnea, copd
- Other: CKD, kidney stones, hyperuricemia and gout, DJD, lymphedema, low serum vit D.
- Chronic pain, depression, disability, death
- Increased urinary levels of Bisphenol A in kids
- Oh yes. And hyperglycemia

- Sedentary, obese patients with T2D will have many of these adverse characteristics.
- Because the evolutionary challenge is novel, responses are likely to be heterogeneous.
- We don't fully understand what's going on.

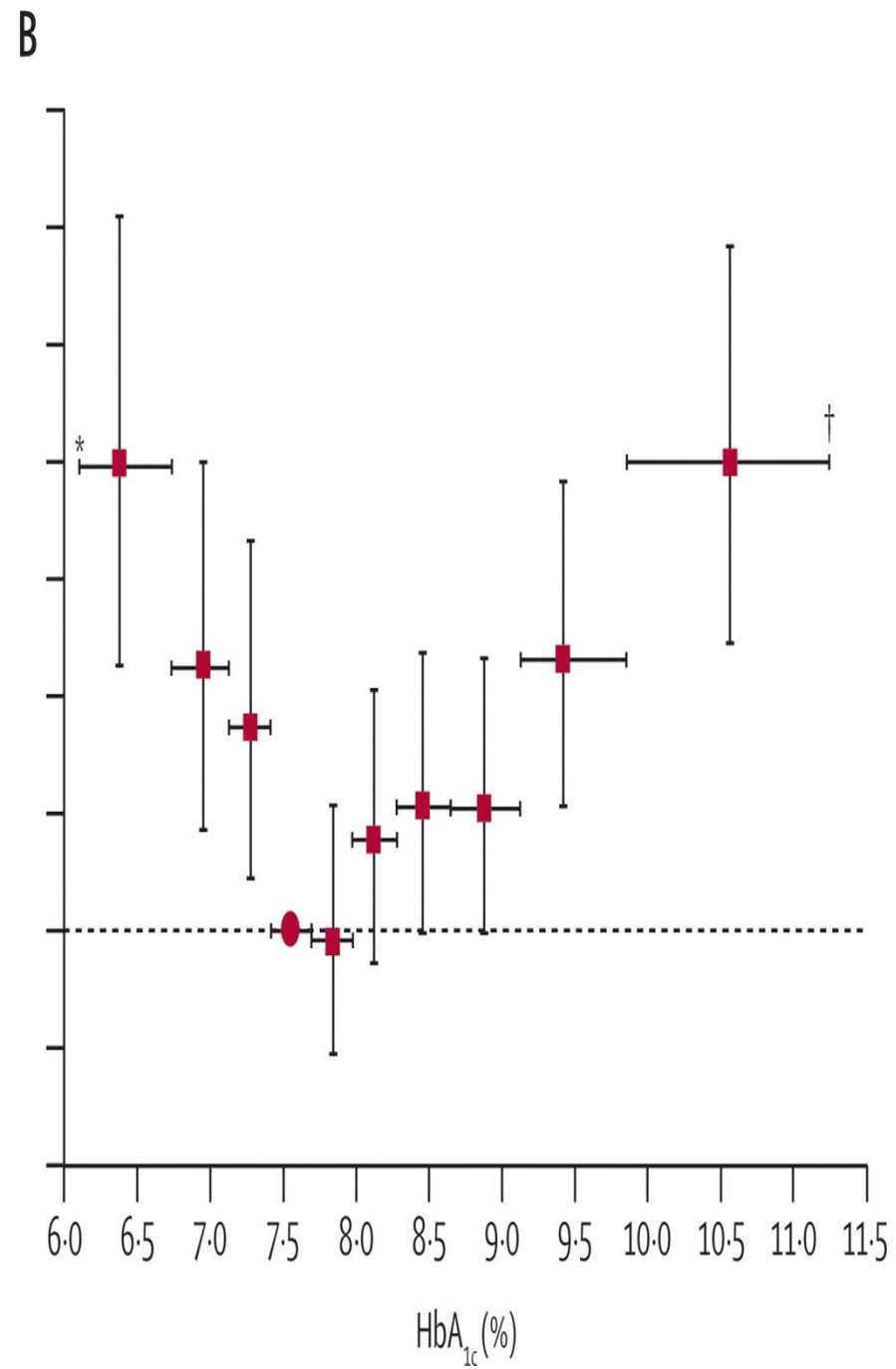
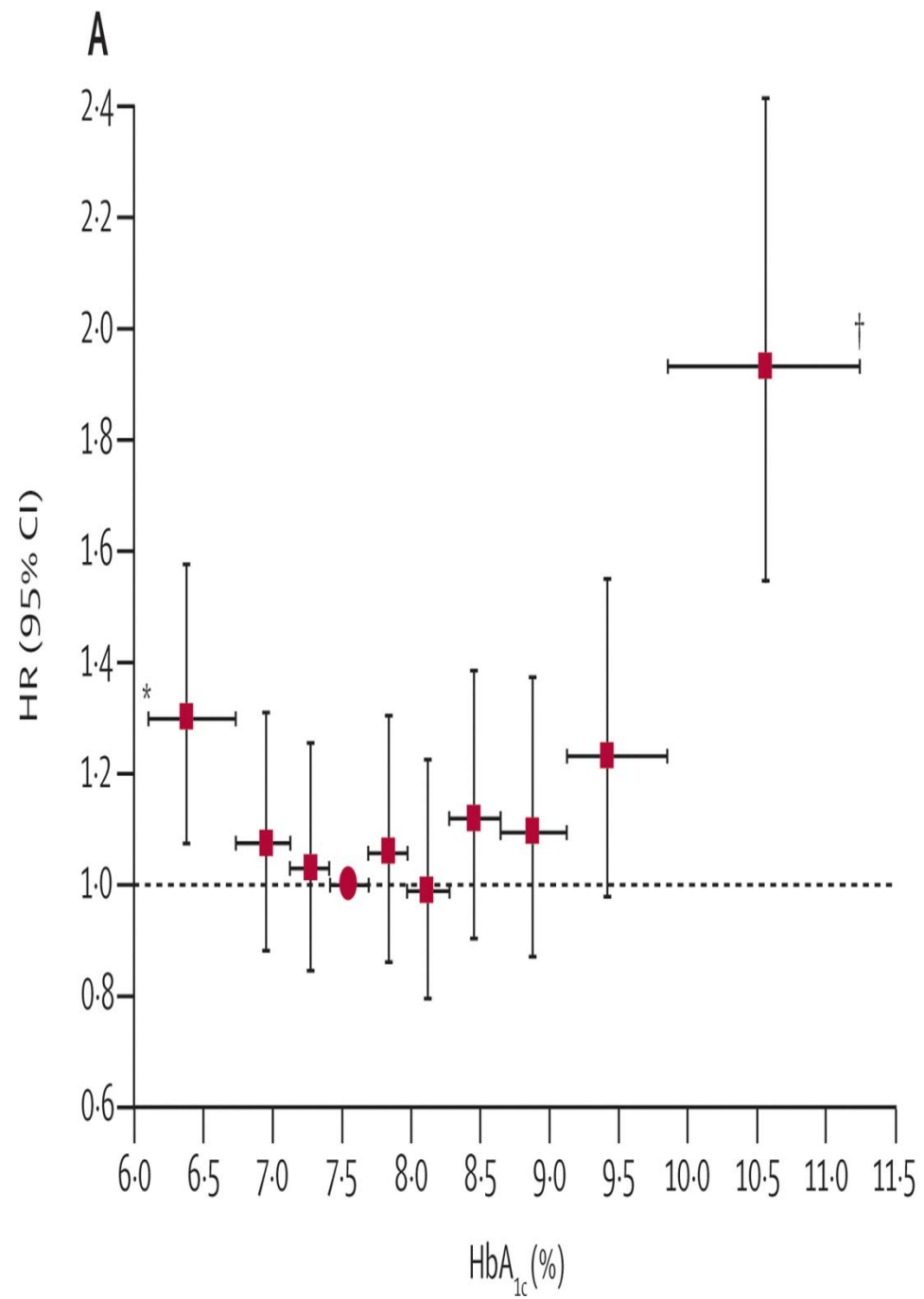
Survival as a function of HbA1C in people with Type 2 DM: a retrospective cohort study.

- Failed oral monotherapy. Mean age 64
- N = 28,000 on add-on oral agents
- N = 20,000 on insulin with or without orals
- Median f/u was 4 years

Currie CJ Lancet 2010

- From the Abstract
- HR for all-cause mortality in people given insulin-based regimens (2834 deaths) versus those given combination oral agents (2035) was 1.49 (95% CI 1.39-1.59).

Currie CJ. Lancet



- Although still limited, early evidence suggests that metformin is associated with a lower risk of cancer and that exogenous insulin is associated with an increased cancer risk.

Diabetes and cancer: A consensus report.

Giovanucci CA Cancer J Clin 2010

Where did 7% come from?

On a single day in 1997, nearly 2 million Americans became diabetic when the diagnostic fasting blood sugar level was changed from 140 to 126 mg/dl.

In the fall of 2003, 20 million people became pre-diabetic when these criteria were changed.

Every patient is a customer.

Glycemic targets in the elderly?

Mean age at randomization (approx)

• ADVANCE	66
• ACCORD	62
• VADT	60
• UKPDS	53
• UGDP	52
• Steno 2	55
• UGDP	52

This is the tip of the iceberg

- Sleeping pills
- Drugs for overactive bladder
- Anti-epileptic drugs
 Neurontin, Lyrica
- “Alzheimer” drugs
- Narcotics
- NSAIDs
- Erythropoietin

...

- Far too large a section of the treatment of disease is today controlled by the big manufacturing pharmacists, who have enslaved us in a plausible pseudoscience.

Osler, 1909

Older adults are at special risk.